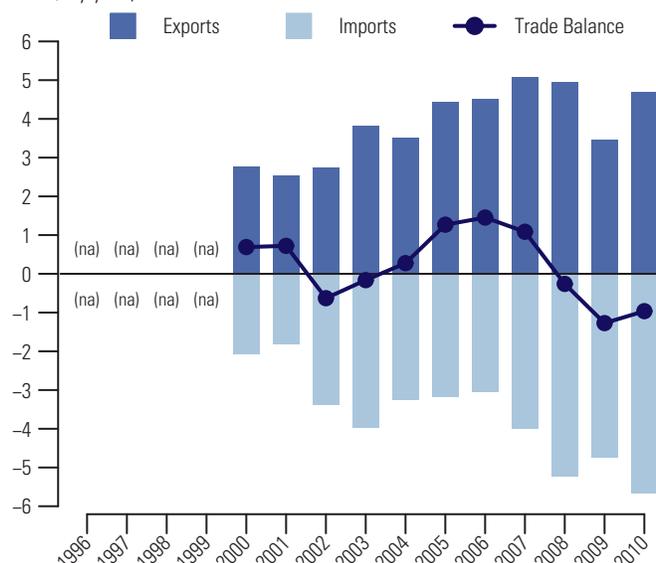


**Overview:**

After several years of continuous growth marked by a peak of 5.1 bln US\$ in 2007, the value of exports of Botswana contracted sharply in 2009 (by 30.2 percent) but bounced back in 2010 by 35.8 percent to amount to 4.7 bln US\$ (see table 1 and graph 1). During the same period, imports increased on average by 19.6 percent and amounted to 5.7 bln US\$ (see table 2 and graph 1). In 2010, the trade balance recorded a deficit of 963.6 mln US\$ (see graph 1). Trade recorded a surplus of 2.6 bln US\$ with Developed Europe and a deficit of 3.4 bln US\$ with Sub-Saharan Africa (see graph 2). Botswana's trade was highly concentrated among a few partners: in 2010, 4 (respectively 2) major partners accounted for 80 percent of exports (respectively imports) (see graph 3).

**Graph 1: Total imports, exports and trade balance**

(Bln US\$ by year)

**Exports Profile:**

In 2010, exports of manufactured goods classified chiefly by material (SITC section 6) represented 69.1 percent of exported goods (see table 1). The United Kingdom, the top partner for exports, accounted for 55.5 percent of exported goods. Other major markets for exports were South Africa and Norway (see table 4). From 2008 to 2010, top exported products were diamonds, not mounted or set (HS code 7102), nickel matte, interim products of nickel metallurgy (HS code 7501) and copper ores and concentrates (HS code 2603) (see table 3).

**Table 1: Exports by SITC sections**

(Value in million US\$, growth and shares in percentage)

SITC	2010	Avg. Growth rates (%)		2010 share
		2006-2010	2009-2010	
Total	4693.2	1.0	35.8	100.0
0+1	228.8	17.6	32.8	4.9
2+4	688.9	-2.3	25.4	14.7
3	16.5	27.3	49.1	0.4
5	97.1	26.8	67.7	2.1
6	3244.4	-0.5	46.1	69.1
7	181.0	24.9	12.4	3.9
8	162.2	1.1	-17.3	3.5
9	74.5	10.8	-14.7	1.6

**Table 2: Imports by SITC sections**

(Value in million US\$, growth and shares in percentage)

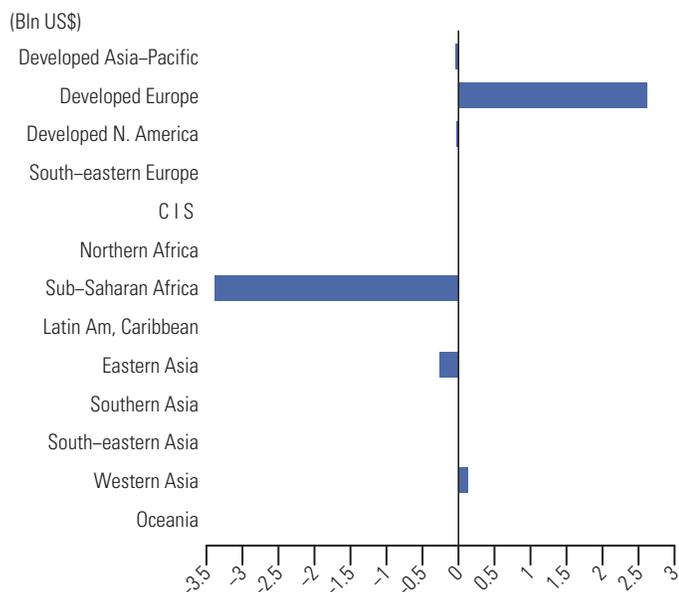
SITC	2010	Avg. Growth rates (%)		2010 share
		2006-2010	2009-2010	
Total	5656.8	16.7	19.6	100.0
0+1	665.6	13.8	13.3	11.8
2+4	165.7	3.6	11.9	2.9
3	827.1	12.1	32.3	14.6
5	451.3	10.0	12.9	8.0
6	1493.5	30.6	40.7	26.4
7	1492.5	16.5	7.0	26.4
8	481.2	11.0	5.7	8.5
9	79.9	18.2	44.1	1.4

**Table 3: Top 10 export commodities 2008 to 2010**

(Value in million US\$)

HS code	4-digit heading of Harmonized System 1996	Value (million US\$)			Unit value			SITC code
		2008	2009	2010	2008	2009	2010	
All Commodities.....		4950.9	3455.7	4693.2				
7102 Diamonds, not mounted or set.....		3130.1	2165.1	3208.4				667
7501 Nickel matte, interim products of nickel metallurgy.....		678.8	425.0	512.5	10.3	4.9	8.2	US\$/kg 284
2603 Copper ores and concentrates.....		148.1	75.3	43.4	2.0			US\$/kg 283
7108 Gold, unwrought, semi-manufactured, powder form.....		101.0	75.6	61.1	25.6	25.8	33.0	thsd US\$/kg 971
0201 Meat of bovine animals, fresh or chilled.....		57.0	64.4	97.8	5.9	5.9	5.3	US\$/kg 011
6204 Women's or girls' suits, jacket, dress, skirt, etc.....		63.4	63.3	49.2		5.4	4.7	US\$/unit 842
0202 Meat of bovine animals, frozen.....		33.4	49.1	60.6	3.7	3.5	3.4	US\$/kg 011
2604 Nickel ores and concentrates.....		56.9	10.0	65.8	1.7	0.6	1.2	US\$/kg 284
2836 Carbonates.....		15.0	28.4	68.5	0.1	0.1	0.2	US\$/kg 523
6203 Men's or boys' suits, jackets, trousers etc.....		34.3	31.6	43.8			5.1	US\$/unit 841

Graph 2: Trade Balance by MDG Regions in 2010



Graph 3: Partner concentration of trade in 2010

(Cumulative share by ranked partners)

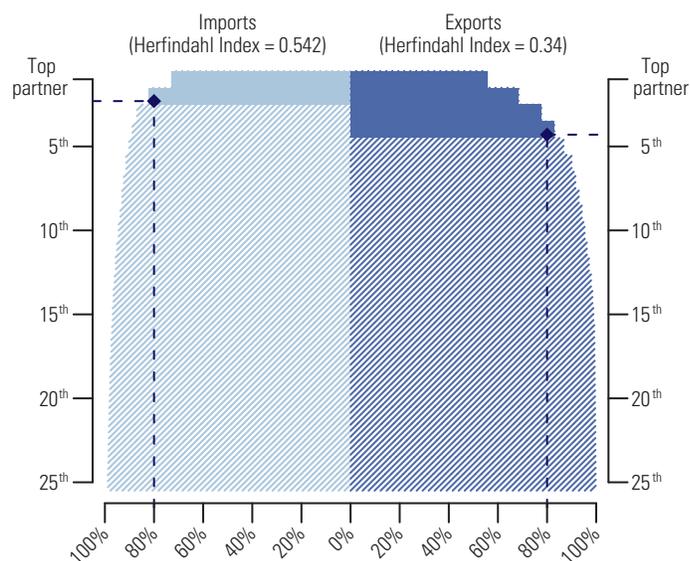


Table 4: Exports by principal countries and SITC sections in 2010

(Value in million US\$, percentages of country total)

Country	Total	Shares by SITC sections (%)									Total
		0+1	2+4	3	5	6	7	8	9		
World.....	4693.2	4.9	14.7	0.4	2.1	69.1	3.9	3.5	1.6	100	
United Kingdom.....	2605.8	1.3	0.6	0.0	0.0	98.0	0.0	0.0	0.0	100	
South Africa.....	606.3	19.8	12.9	0.1	9.8	7.0	16.4	23.2	10.7	100	
Norway.....	435.0	0.0	100.0	...	...	0.0	0.0	0.0	0.0	100	
Israel.....	247.4	0.0	0.0	...	0.0	100.0	0.0	0.0	0.0	100	
Zimbabwe.....	176.0	13.4	47.5	8.3	14.7	2.9	11.0	1.3	0.9	100	
Belgium.....	153.5	0.4	0.1	...	...	99.3	0.0	0.0	0.1	100	
Switzerland.....	72.7	0.0	0.0	...	0.2	99.7	0.0	0.0	0.0	100	
Finland.....	66.2	0.0	99.9	...	...	0.0	0.0	0.0	0.0	100	
USA.....	56.7	0.0	0.8	...	0.0	73.8	2.7	21.9	0.8	100	
Zambia.....	53.6	18.4	8.2	1.1	8.5	4.7	48.7	2.4	8.0	100	

**Imports Profile:**

In 2010, manufactured goods classified chiefly by material (SITC section 6) and machinery and transport equipment (SITC section 7) each represented 26.4 percent of imported goods (see table 2). Other major commodity groups included mineral fuels, lubricants and related materials (SITC section 3) and food, live animals, beverages and tobacco (SITC sections 0+1) respectively with 14.6 and 11.8 percent of imports. From 2008 to 2010, top imported products were oils petroleum, bituminous, distillates, except crude (HS code 2710), diamonds, not mounted or set (HS code 7102) and motor vehicles for transport of persons (except buses) (HS code 8703) (see table 5).

Table 5: Top 10 import commodities 2008 to 2010

(Value in million US\$)

HS code	4-digit heading of Harmonized System 1996	Value (million US\$)			Unit value			SITC code
		2008	2009	2010	2008	2009	2010	
All Commodities.....		5211.1	4728.0	5656.8				
2710 Oils petroleum, bituminous, distillates, except crude.....		785.4	513.5	704.1	0.9	0.6	0.8	US\$/kg 334
7102 Diamonds, not mounted or set.....		462.0	367.8	659.4				667
8703 Motor vehicles for transport of persons (except buses).....		184.0	153.3	181.9	7.9	7.6	7.2thsd US\$/unit	781
8704 Motor vehicles for the transport of goods.....		192.0	150.3	146.8	22.6	11.7	4.3thsd US\$/unit	782
2523 Cement (portland, aluminous, slag or hydraulic).....		61.8	74.9	91.4	0.1	0.1	0.1	US\$/kg 661
2716 Electrical energy.....		65.1	73.1	89.3	0.1	0.1	11.8	US\$/MWh 351
3004 Medicaments, therapeutic, prophylactic use, in dosage.....		73.6	73.0	66.2	20.7	23.7	13.3	US\$/kg 542
8708 Parts and accessories for motor vehicles.....		59.6	69.8	76.8	10.1	12.1	14.8	US\$/kg 784
8429 Self-propelled earth moving, road making, etc machines.....		91.4	59.4	48.7	13.1		62.5thsd US\$/unit	723
2604 Nickel ores and concentrates.....		78.9	61.4	43.7	1.2	1.1	1.7	US\$/kg 284