

Guatemala

Imports: CIF, by origin

Exports: FOB, by last known destination

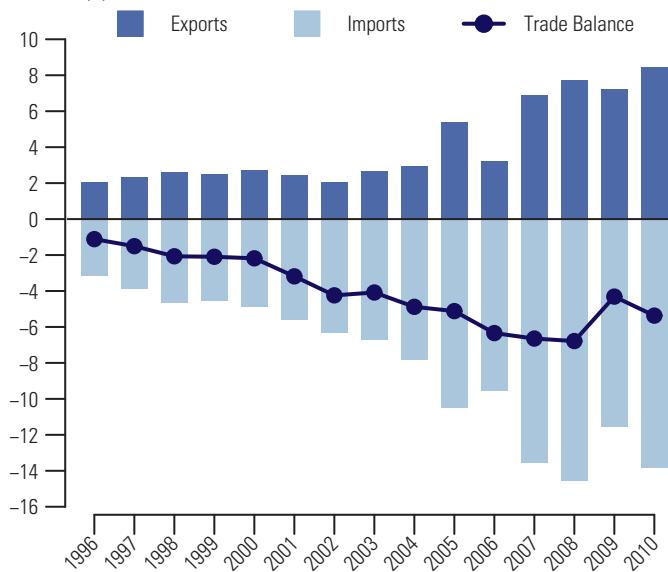
Trade System: General

Overview:

Since 2006, Guatemala's exports increased on average by 27.5 percent each year and amounted to 8.5 bln US\$ in 2010 (see table 1 and graph 1). During the same period, imports increased on average by 9.7 percent each year to reach 13.8 bln US\$ (see table 2 and graph 1). The trade balance registered a deficit of 5.4 bln US\$ in 2010 compared to 4.3 bln US\$ deficit in 2009 (see graph 1). Deficits with Developed North America, Eastern Asia and Latin America and the Caribbean amounted respectively to 1.8, 1.4 and 1.2 bln US\$ in 2010 (see graph 2). Exports were more concentrated among partners than imports: 11 major partners accounted for 80 percent of exports compared to 14 major partners for imports (see graph 3).

Graph 1: Total imports, exports and trade balance

(Bln US\$ by year)



Exports Profile:

In 2010, Guatemala's exports were composed of 39.4 percent of food, live animals, beverages and tobacco (SITC sections 0+1), 17.9 percent of miscellaneous manufactured articles (SITC section 8) and 13.3 percent of inedible crude materials (except fuels), animal and vegetable oils, fats and waxes (SITC sections 2+4) (see table 1). Major destinations for 2010 were USA, El Salvador and Honduras (see table 4). Over the last three years, top exported products included coffee, whether or not roasted or decaffeinated (HS code 0901), cane or beet sugar and pure sucrose, in solid form (HS code 1701) and women's or girls' blouses, shirts and shirt-blouses, knitted or crocheted (HS code 6106) (see table 3).

Table 1: Exports by SITC sections

(Value in million US\$, growth and shares in percentage)

SITC	2010	Avg. Growth rates (%)		2010 share
		2006-2010	2009-2010	
Total	8460.2	27.5	17.4	100.0
0+1	3332.7	21.9	11.0	39.4
2+4	1125.5	42.6	41.4	13.3
3	382.2	8.0	30.9	4.5
5	965.6	25.2	10.9	11.4
6	850.5	26.5	20.7	10.1
7	281.8	20.3	37.0	3.3
8	1515.9	53.1	13.8	17.9
9	5.9	82.6	60.1	0.1

Table 2: Imports by SITC sections

(Value in million US\$, growth and shares in percentage)

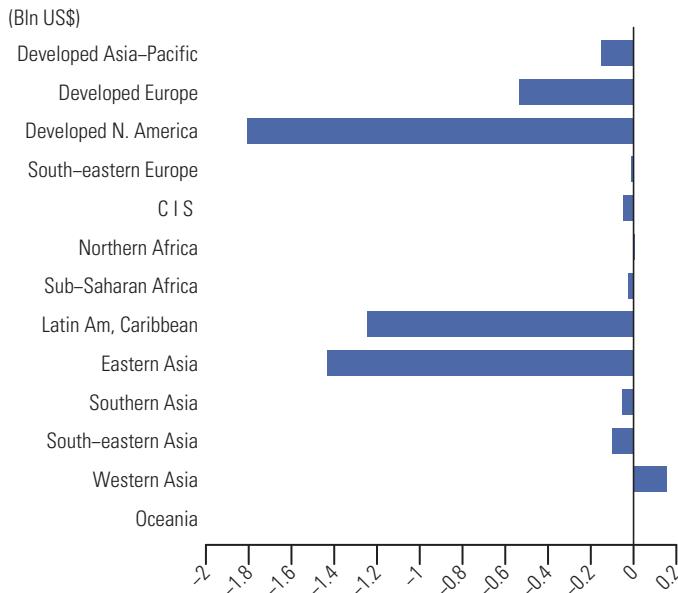
SITC	2010	Avg. Growth rates (%)		2010 share
		2006-2010	2009-2010	
Total	13830.3	9.7	20.0	100.0
0+1	1620.8	17.1	14.0	11.7
2+4	449.0	18.8	34.6	3.2
3	2500.7	7.7	12.6	18.1
5	2407.4	12.0	20.6	17.4
6	2708.3	17.2	23.5	19.6
7	3015.8	2.3	28.0	21.8
8	1114.4	6.4	13.7	8.1
9	14.0	35.8	-26.1	0.1

Table 3: Top 10 export commodities 2008 to 2010

(Value in million US\$)

HS code	4-digit heading of Harmonized System 2007	Value (million US\$)			Unit value			SITC code
		2008	2009	2010	2008	2009	2010	
All Commodities.....		7736.7	7208.6	8460.2				
0901 Coffee, whether or not roasted or decaffeinated.....		647.0	582.5	714.3	2.8	2.5	3.0	071
1701 Cane or beet sugar and chemically pure sucrose, in solid form.....		378.1	507.7	725.2	0.3	0.3	0.4	061
6106 Women's or girls' blouses, shirts and shirt-blouses, knitted or crocheted.....		531.0	468.4	518.4				844
0803 Bananas, including plantains, fresh or dried.....		343.9	441.8	385.4	0.2	0.3	0.3	057
2616 Precious metal ores and concentrates.....		261.0	335.5	499.7	1.4	2.1	2.2	289
0908 Nutmeg, mace and cardamoms.....		208.0	304.0	308.1	9.5	12.8	13.9	075
2709 Petroleum oils and oils obtained from bituminous minerals, crude.....		373.7	191.7	227.8	0.5	0.3	0.4	333
4001 Natural rubber, balata, gutta-percha, guayule, chicle.....		200.5	136.2	236.8	2.3	1.5	2.6	231
6105 Men's or boys' shirts, knitted or crocheted.....		166.1	160.1	186.5				843
6204 Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts.....		174.4	154.0	172.7				842

Graph 2: Trade Balance by MDG Regions in 2010



Graph 3: Partner concentration of trade in 2010

(Cumulative share by ranked partners)

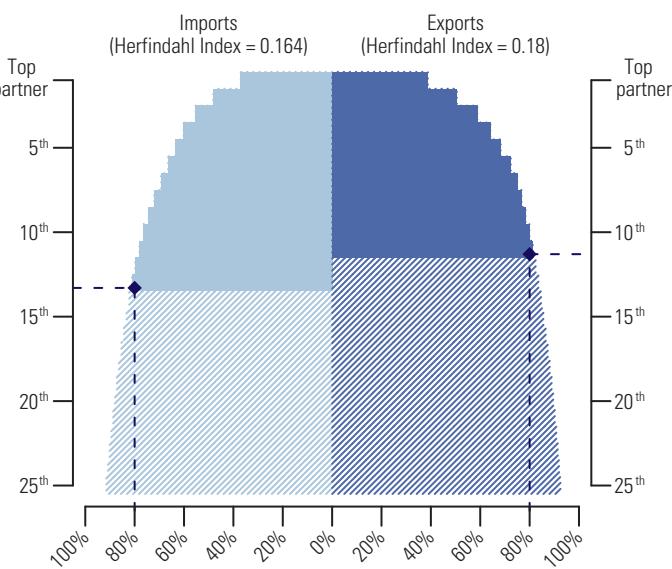


Table 4: Exports by principal countries and SITC sections in 2010

(Value in million US\$, percentages of country total)

Country	Total	Shares by SITC sections (%)									
		0 + 1	2 + 4	3	5	6	7	8	9	Total	
World.....	8460.2	39.4	13.3	4.5	11.4	10.1	3.3	17.9	0.1	100	
USA.....	3283.7	33.7	17.9	7.5	1.4	2.1	1.5	35.7	0.2	100	
El Salvador.....	993.8	25.4	8.4	6.7	20.8	23.4	6.2	9.0	...	100	
Honduras.....	700.1	21.3	2.4	4.3	26.0	29.8	6.8	9.5	...	100	
Mexico.....	447.3	33.8	39.4	0.0	5.9	12.0	3.1	5.8	...	100	
Nicaragua.....	352.7	15.4	4.2	2.8	31.7	25.8	8.6	11.5	...	100	
Costa Rica.....	347.0	20.1	6.6	0.2	32.6	22.8	5.9	11.8	...	100	
Panama.....	222.0	13.7	10.9	4.3	46.6	12.1	5.3	6.9	0.0	100	
Japan.....	146.8	86.0	13.3	...	0.0	0.0	0.0	0.6	...	100	
Canada.....	136.0	91.0	1.8	...	0.1	0.7	0.6	5.8	...	100	
Dominican Rep.....	133.9	27.0	2.2	0.0	36.6	22.0	5.0	7.1	0.0	100	

Imports Profile:

In 2010, imports were composed of 21.8 percent of machinery and transport equipment (SITC section 7), 19.6 percent of manufactured goods classified chiefly by material (SITC section 6) and 18.1 percent of mineral fuels, lubricants and related materials (SITC section 3) (see table 2). Over the last three years, top imported products were petroleum oils, other than crude (HS code 2710), electrical apparatus for line telephony or line telegraphy (HS code 8517) and medicaments (excluding goods of heading 30.02, 30.05 or 30.06) (HS code 3004) (see table 5).

Table 5: Top 10 import commodities 2008 to 2010

(Value in million US\$)

HS code	4-digit heading of Harmonized System 2007	Value (million US\$)			Unit value			SITC code
		2008	2009	2010	2008	2009	2010	
All Commodities.....		14521.5	11521.4	13830.3				
2710 Petroleum oils, other than crude.....		2479.5	1990.6	2110.1	0.8	0.6	US\$/kg	334
8517 Electrical apparatus for line telephony or line telegraphy.....		381.3	279.5	456.5				764
3004 Medicaments (excluding goods of heading 30.02, 30.05 or 30.06).....		357.6	346.9	351.2	10.3	35.6	32.5	US\$/kg
8703 Motor cars and other motor vehicles principally designed for the transport.....		377.6	249.8	308.5			19.6	thsd US\$/unit
2711 Petroleum gases and other gaseous hydrocarbons.....		265.2	165.5	247.5	0.8	0.6	0.8	US\$/kg
8704 Motor vehicles for the transport of goods.....		268.4	157.3	235.5				782
5205 Cotton yarn (other than sewing thread), containing 85 % or more.....		218.2	188.3	234.0	3.5	2.9	3.4	US\$/kg
6006 Other knitted or crocheted fabrics.....		206.2	179.3	170.5	7.1	8.2	8.9	US\$/kg
1005 Maize (corn).....		176.8	151.7	149.4	0.3	0.2	0.2	US\$/kg
1001 Wheat and meslin.....		214.6	129.0	130.7	0.5	0.3	0.3	US\$/kg