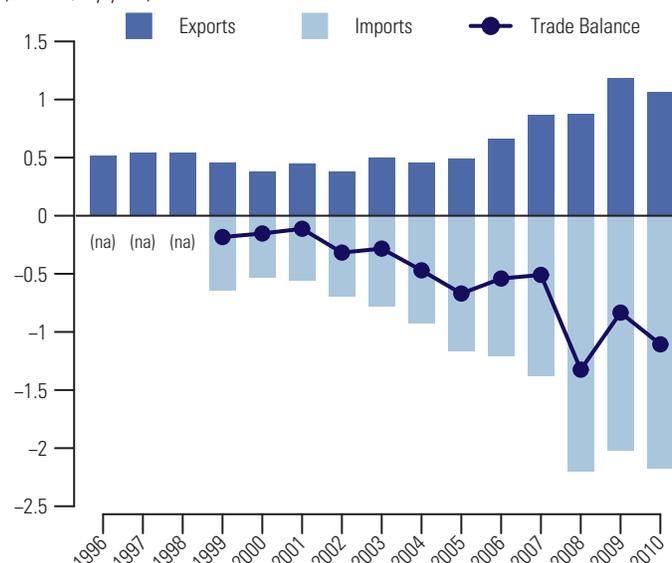


**Overview:**

From 2006 to 2010, Malawi's exports increased on average by 12.5 percent each year despite a drop of 10.2 percent in 2010 and amounted to 1066.2 mln US\$ (see table 1 and graph1). During the same period, imports increased on average by 15.8 percent each year to 2173.0 mln US\$ (see table 2). The trade deficit increased from 0.8 bln US\$ in 2009 to 1.1 bln US\$ in 2010 (see graph 1). By MDG regions, the deficit with Sub-Saharan Africa amounted to 0.7 bln US\$ in 2010 (see graph 2). Other major deficits were recorded with Eastern Asia (-200.1 mln US\$) and Southern Asia (-156.4 mln US\$). Malawi's trade was diversified across partners in 2010: 15 major partners accounted for 80 percent of both exports and imports (see graph 3).

**Graph 1: Total imports, exports and trade balance**

(Bln US\$ by year)


**Exports Profile:**

Malawi's exports were largely food, live animals, beverages and tobacco (SITC sections 0+1): they accounted for 74.7 percent of exported goods in 2010 (see table 1). Other major commodity groups for exports included inedible crude materials (except fuels), animal and vegetable oils, fats and waxes (SITC sections 2+4) and miscellaneous manufactured articles (SITC section 8) respectively with 16.0 and 3.6 percent of exports. Major markets for exports were Belgium, Canada and Egypt (see table 4). Exports to Belgium and Egypt were largely food, live animals, beverages and tobacco (SITC sections 0+1). The major product for exports was unmanufactured tobacco; tobacco refuse (HS code 2401): it accounted for 54.9 percent of exports in 2010 (see table 3). Other top products were tea, whether or not flavoured (HS code 0902) and cane or beet sugar and pure sucrose, in solid form (HS code 1701).

**Table 1: Exports by SITC sections**

(Value in million US\$, growth and shares in percentage)

SITC	2010	Avg. Growth rates (%)		2010 share
		2006-2010	2009-2010	
Total	1066.2	12.5	-10.2	100.0
0+1	796.9	10.4	-18.2	74.7
2+4	170.5	47.2	54.5	16.0
3	2.0	19.3	46.3	0.2
5	15.7	43.4	89.8	1.5
6	16.0	2.3	32.3	1.5
7	27.1	12.4	-3.7	2.5
8	38.1	-9.8	-28.4	3.6

**Table 2: Imports by SITC sections**

(Value in million US\$, growth and shares in percentage)

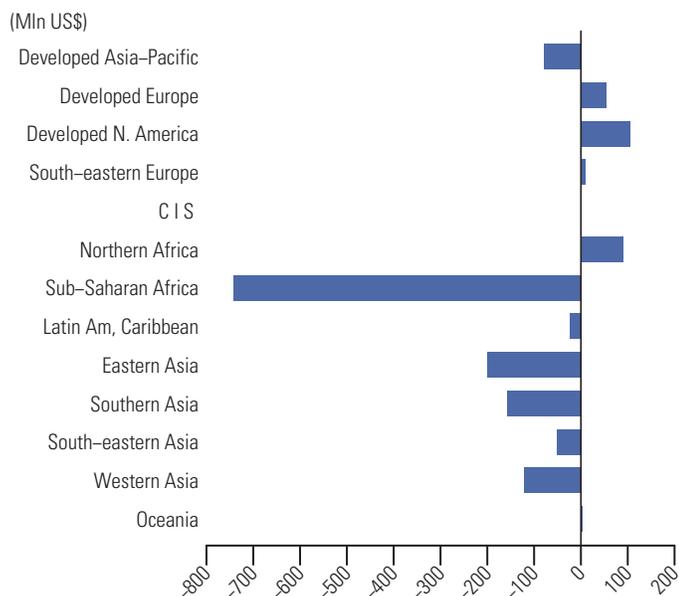
SITC	2010	Avg. Growth rates (%)		2010 share
		2006-2010	2009-2010	
Total	2173.0	15.8	7.5	100.0
0+1	246.4	12.4	11.2	11.3
2+4	90.5	18.0	19.5	4.2
3	217.1	12.0	3.1	10.0
5	532.4	24.2	14.7	24.5
6	346.6	18.6	5.4	15.9
7	515.2	9.7	-2.7	23.7
8	222.0	18.6	16.2	10.2
9	2.8	116.8	583.8	0.1

**Table 3: Top 10 export commodities 2008 to 2010**

(Value in million US\$)

HS code	4-digit heading of Harmonized System 2007	Value (million US\$)			Unit value			SITC code
		2008	2009	2010	2008	2009	2010	
All Commodities.....		879.0	1187.9	1066.2				
2401 Unmanufactured tobacco; tobacco refuse.....		590.0	759.5	585.2	4.2	4.1	4.0	US\$/kg 121
0902 Tea, whether or not flavoured.....		36.9	78.3	80.8	1.2	1.7	1.6	US\$/kg 074
1701 Cane or beet sugar and chemically pure sucrose, in solid form.....		50.7	70.2	69.4	0.6	0.6	0.7	US\$/kg 061
2612 Uranium or thorium ores and concentrates.....		...	8.5	114.3	122.0	121.6		US\$/kg 286
0713 Dried leguminous vegetables, shelled, whether or not skinned or split.....		16.3	32.9	27.6	1.7	0.9	0.9	US\$/kg 054
5201 Cotton, not carded or combed.....		21.8	24.3	11.7	1.6	0.7	1.2	US\$/kg 263
1208 Flours and meals of oil seeds or oleaginous fruits.....		1.0	26.6	4.4	0.6	4.2	0.4	US\$/kg 223
1202 Ground-nuts, not roasted or otherwise cooked, whether or not shelled or broken.....		3.2	18.1	6.0	0.2	0.9	0.3	US\$/kg 222
0802 Other nuts, fresh or dried, whether or not shelled or peeled.....		5.2	6.7	10.2	4.7	4.5	5.6	US\$/kg 057
4001 Natural rubber, balata, gutta-percha, guayule, chicle.....		7.4	4.2	9.6	2.8	1.9	3.2	US\$/kg 231

Graph 2: Trade Balance by MDG Regions in 2010



Graph 3: Partner concentration of trade in 2010

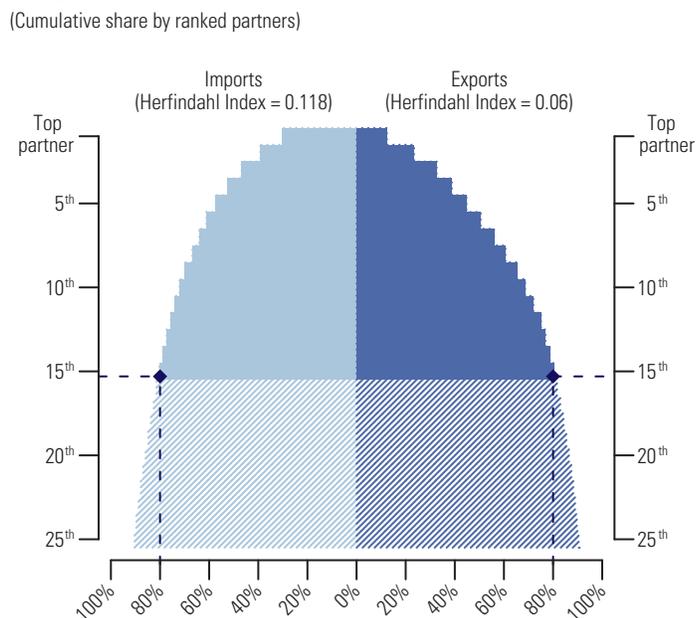


Table 4: Exports by principal countries and SITC sections in 2010

(Value in million US\$, percentages of country total)

Country	Total	Shares by SITC sections (%)									Total
		0+1	2+4	3	5	6	7	8	9		
World.....	1066.2	74.7	16.0	0.2	1.5	1.5	2.5	3.6	...	100	
Belgium.....	132.5	99.9	0.0	...	0.0	0.0	0.0	0.0	...	100	
Canada.....	117.6	2.8	97.2	...	...	0.0	0.0	0.0	...	100	
Egypt.....	98.3	100.0	0.0	...	...	...	...	...	...	100	
Germany.....	65.7	94.6	0.2	...	...	0.9	4.1	0.2	...	100	
USA.....	63.7	80.9	0.2	...	0.0	0.1	0.4	18.4	...	100	
South Africa.....	61.6	61.9	19.6	0.0	0.7	6.0	5.9	5.9	...	100	
Zimbabwe.....	57.9	69.8	12.0	...	7.0	1.9	1.5	7.8	...	100	
Netherlands.....	49.8	99.4	0.2	...	...	0.0	0.3	0.1	...	100	
United Kingdom.....	49.1	96.5	2.1	...	0.0	0.1	0.3	1.1	...	100	
Mozambique.....	36.2	24.9	27.8	...	10.5	4.6	7.8	24.3	...	100	

**Imports Profile:**

In 2010, imports of chemicals and related products, n.e.s. (SITC section 5) increased by 14.7 percent and accounted for 24.5 percent of imported goods (see table 2). Other major commodity goods for imports were machinery and transport equipment (SITC section 7) and manufactured goods classified chiefly by material (SITC section 6) respectively with 23.7 and 15.9 percent of imports. Top imported good from 2008 to 2010 were petroleum oils, other than crude (HS code 2710), mineral or chemical fertilisers, nitrogenous (HS code 3102) and mineral or chemical fertilisers (HS code 3105) (see table 5).

Table 5: Top 10 import commodities 2008 to 2010

(Value in million US\$)

HS code	4-digit heading of Harmonized System 2007	Value (million US\$)			Unit value			SITC code
		2008	2009	2010	2008	2009	2010	
All Commodities.....		2203.7	2021.7	2173.0				
2710 Petroleum oils, other than crude.....		202.0	198.3	198.6	0.7	0.7	0.7	US\$/kg 334
3102 Mineral or chemical fertilisers, nitrogenous.....		228.7	90.7	130.3	1.1	0.6	0.6	US\$/kg 562
3105 Mineral or chemical fertilisers.....		136.5	80.1	66.3	1.9	0.8	0.7	US\$/kg 562
3004 Medicaments (excluding goods of heading 30.02, 30.05 or 30.06).....		71.0	86.1	101.0	14.7	24.6	33.4	US\$/kg 542
4907 Unused postage, revenue or similar stamps of current or new issue.....		84.0	54.7	104.0	345.5	271.8	372.5	US\$/kg 892
1001 Wheat and meslin.....		74.4	66.1	81.1	0.3	0.5	0.5	US\$/kg 041
8701 Tractors (other than tractors of heading 87.09).....		183.9	15.9	14.8		1.6	30.9	thsd US\$/unit 722
2401 Unmanufactured tobacco; tobacco refuse.....		66.8	53.5	89.3	3.2	2.5	2.9	US\$/kg 121
8703 Motor cars and other motor vehicles principally designed for the transport.....		59.3	66.5	57.5		0.2	3.2	thsd US\$/unit 781
8517 Electrical apparatus for line telephony or line telegraphy.....		36.9	61.9	65.0				764