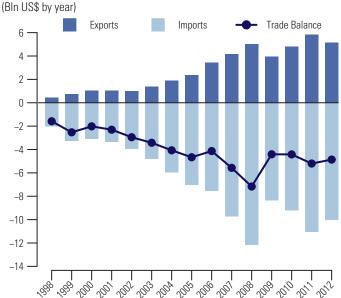
## Overview:

From 2008 to 2012, the value of exports of Bosnia and Herzegovina increased on average by 0.7 percent to reach 5.2 bln US\$ in 2012 (see table 1 and graph 1). Imports, on the other hand, decreased on average by 4.8 percent to amount to 10.0 bln US\$ in 2012 (see table 2 and graph 1). This resulted in a trade deficit of 4.9 bln US\$ (see graph 1). By MDG regions, the largest deficit was recorded with Developed Europe (-2.3 bln US\$) (see graph 2). Significant deficits were also recorded with Commonwealth of Independent States (-1.0 bln US\$), Eastern Asia (-0.6 bln US\$) and South-eastern Europe (-0.4 bln US\$). Compared to imports, exports were concentrated among partners: in 2012, 10 major partners accounted for 80 percent of exports compared to 13 major partners for imports (see graph 3).

Graph 1: Total imports, exports and trade balance



Exports	Profil	le:

In 2012, exports were composed of 26.4 percent manufactured goods classified chiefly by material (SITC section 6), 22.4 percent miscellaneous manufactured articles (SITC section 8) and 13.8 percent inedible crude materials (except fuels), animal and vegetable oils, fats and waxes (SITC sections 2+4) (see table 1). The top three markets for exports were Germany, Croatia and Italy (see table 4). From 2010 to 2012, top products for exports were seats (other than those of heading 94.02) (HS code 9401), unwrought aluminium (HS code 7601) and electrical energy (HS code 2716) (see table 3).

Table 1: Exports by SITC sections (Value in million US\$, growth and shares in percentage								
	SITC	2012	Avg. Growth rates (% 2012 2008-2012 2011-2012					
	Total	5161.8	0.7	-11.8	100.0			
	0+1	335.9	5.9	-6.0	6.5			
	0 4	7440	1.0	100	100			

		Avg. Growt	2012		
SITC	2012	2008-2012	2011-2012	share	
Total	5161.8	0.7	-11.8	100.0	
0+1	335.9	5.9	-6.0	6.5	
2+4	714.0	1.2	-13.8	13.8	
3	462.3	-1.6	-43.4	9.0	
5	309.6	6.0	-2.6	6.0	
6	1365.2	-3.5	-7.7	26.4	
7	641.0	-3.6	-8.9	12.4	
8	1156.1	4.0	-3.2	22.4	
9	177.7	52.5	17.2	3.4	

Table 2: Imports by SITC sections

(Value in million US\$, growth and shares in percentage) Avg. Growth rates (%) SITC 2012 2008-2012 2011-2012 share Total 10023.6 -4.8 -9.3 100.0 0+11679.9 -1.6 -7.2 16.8 2+4417.4 -6.8-7.0 4.2 3 20.5 2057.6 0.8 -13.45 1250.8 -0.3-1.6 12.5 -7.1 -10.96 1918.1 19.1 7 1820.5 -10.7 -11.5 18.2 8 873.4 -6.4 -5.9 8.7 9 5.9 -5.0 5.9 0.1

Table 3: Top 10 export commodities 2010 to 2012

	(Value in million US\$)									
	HS	Valu	Value (million US\$)				Unit value			
	code 4-digit heading of Harmonized System 2007	2010	2011	2012	2010	2011 2	2012	Unit	code	
	All Commodities	4803.1	5850.1	5161.8						
	9401 Seats (other than those of heading 94.02)	306.1	356.7	342.2					821	
	7601 Unwrought aluminium	288.4	336.1	300.3	2.3	2.7	2.3	US\$/kg	684	
	2716 Electrical energy		262.0	98.6	54.8	60.9		US\$/MWh	351	
	2710 Petroleum oils, other than crude	126.1	266.1	189.8	0.7	1.0	1.0	US\$/kg	334	
	6403 Footwear with outer soles of rubber, plastics, leather	149.4	177.2	166.8	35.4	35.1		US\$/pair	851	
	4407 Wood sawn or chipped lengthwise, sliced or peeled	133.2	169.8	151.3					248	
	2704 Coke and semi-coke of coal, of lignite or of peat	198.4	187.3	68.2	0.4	0.4	0.3	US\$/kg	325	
	9999 Commodities not specified according to kind	125.7	149.8	169.4					931	
	9403 Other furniture and parts thereof	101.9	123.8	129.4					821	
	7204 Ferrous waste and scrap; remelting scrap ingots of iron or steel		146.6	103.6	0.4	0.4	0.4	US\$/kg	282	
П										

Source: UN Comtrade

## Graph 2: Trade Balance by MDG Regions in 2012



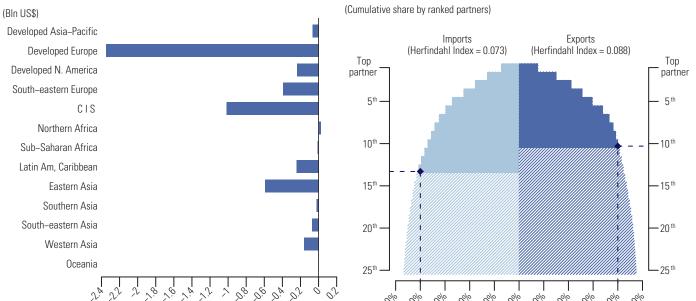


Table 4: Exports by principal countries and SITC sections in 2012

(Value in million US\$, percentages of country total)

		Shares by SITC sections (%)								
Country	Total	0 + 1	2 + 4	3	5	6	7	8	9	Total
World	5161.8	6.5	13.8	9.0	6.0	26.4	12.4	22.4	3.4	100
Germany	792.8	1.0	10.6	1.6	0.6	19.3	15.4	51.5	0.0	100
Croatia	765.2	14.2	10.4	19.9	3.8	39.1	3.3	9.2		100
Italy	617.0	4.2	13.1	0.5	6.8	34.4	6.4	34.7		100
Serbia	465.5	13.6	12.5	31.5	7.0	24.2	5.0	6.2		100
Austria	430.1	1.1	14.0	6.0	1.3	22.4	26.4	28.1	8.0	100
Slovenia	429.1	2.8	21.6	1.1	3.1	15.1	40.6	15.1	0.5	100
Areas, nes	270.3	0.1	8.1	0.0	27.6	1.4	0.0	0.1	62.7	100
Montenegro	163.5	15.4	28.8	13.9	3.4	28.1	5.0	5.4		100
Turkey	115.7	2.1	45.2	11.2	6.3	28.3	4.0	0.4	2.5	100
Netherlands	82.1	0.6	6.0	1.1	2.3	32.1	10.7	47.2		100

## **Imports Profile:**

Mineral fuels, lubricants and related materials (SITC section 3), manufactured goods classified chiefly by material (SITC section 6) and machinery and transport equipment (SITC section 7) were the major imports in 2012. They accounted respectively for 20.5, 19.1 and 18.2 percent of imports (see table 2). Over the last three years, top imported goods were petroleum oils and oils obtained from bituminous minerals, crude (HS code 2709), petroleum oils, other than crude (HS code 2710) and motor cars and other motor vehicles principally designed for the transport (HS code 8703) (see table 5).

(Value in million US\$)

(value III	111111011 034)									
HS	HS		Value (million US\$)				Unit value			
code	4-digit heading of Harmonized System 2007	2010	2011	2012	2010	2011	2012	Unit	code	
All	Commodities	9223.0	11050.6	10023.6						
2709 Peti	roleum oils and oils obtained from bituminous minerals, crude	628.7	915.8	786.2	0.6	8.0	0.8	US\$/kg	333	
2710 Peti	roleum oils, other than crude	538.0	721.0	680.6	0.8	1.0	1.0	US\$/kg	334	
8703 Mo	tor cars and other motor vehicles principally designed for the transport	262.2	371.8	326.4	18.0	18.4		thsd US\$/uni	t 781	
2701 Coa	I; briquettes, ovoids and similar solid fuels manufactured from coal	304.1	401.4	239.0	0.2	0.3	0.2	US\$/kg	321	
3004 Me	dicaments (excluding goods of heading 30.02, 30.05 or 30.06)	243.9	271.0	270.4	37.5	43.0	42.7	US\$/kg	542	
2711 Peti	roleum gases and other gaseous hydrocarbons	135.7	188.2	202.2	0.6	8.0	0.9	US\$/kg	343	
1701 Can	e or beet sugar and chemically pure sucrose, in solid form	98.9	153.7	101.7	0.6	0.7	0.6	US\$/kg	061	
2716 Elec	etrical energy	133.3	83.2	92.1	<i>57.1</i>	60.4		US\$/MWh	351	
	eat and meslin	81.1	113.7	101.8	0.2	0.3	0.3	US\$/kg	041	
	strical apparatus for line telephony or line telegraphy	83.8	94.6	100.1					764	